

## Century 21 Judge Fite Commercial Industrial Division Manager, Azad Akm



**Azad Akm** is a highly accomplished self made businessman, designer and manufacturer with a history of success. Azad started retail, wholesale and manufacturing businesses from scratch 17 years ago, and built them into highly innovative and profitable ventures. He believes in bringing sales with fresh ideas and approaches, as well as solving problems during the manufacturing process.

Azad invented a pillow-top futon, Zad slip-cover and tri-fold futon frame for the futon industry; produced a console bed for the hospitality industry, in collaboration with companies in France and Italy; designed and manufactured a bed for “Pottery Barn” Catalog Company; had owned five retail show rooms under the name of Futon Gallery in Santa Barbara area; had owned a manufacturing facility at Oxnard, California and wholesaled to furniture retail stores in west coast states; and has a few green products in the design stage.

Azad automated his manufacturing facility with a bar code system and vacuum lifting. He provided surveillance for the whole plant with an Internet security system. He updated the machinery for maximum efficiency. As a result, Azad is very familiar with machinery such as Biesse Rover 23 CNC machine, Biesse EV 70 Panel saw, and Holzher sprint edge bender and software programs such as Biesse Cam, Design Cad, KCDw, Cad Code, Ardis panel processing software.

Over the course of 17 years as a businessman, Azad always bought commercial property for his businesses instead of leasing them; and realized the dividend of owning a property was astonishing. Over the last 10 years, he has purchased many industrial properties using the 1031 Exchange Program, which proved to be great investments. Azad received a steady flow of income and, as a result, he was able to focus on long-term goals in the manufacturing business without worrying about bringing income home every month. At present, Azad’s tenants include The State of Texas, small to midsize manufacturing companies, high-tech companies, and doctors’ offices. When Azad looks for an investment property he performs a detailed analysis. As a Realtor, he will use the same approach he has used when looking for his own investment properties. In addition, he is very comfortable in facility acquisition, build-to-suit and land use development.

Azad can speak Bengali, Hindi, and Urdu. He has traveled internationally for business, to destinations including Turkey, France, Korea, Singapore, Indonesia, Malaysia, India, Mexico, Canada and Bangladesh.

Azad joined Century 21 Judge Fite Commercial in the summer of 2009.